

## Message Text

UNCLASSIFIED

PAGE 01    WARSAW 05333 231416Z  
ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 /021 W  
-----029040 240309Z /12  
R 231346Z JUN 78  
FM AMEMBASSY WARSAW  
TO USDOC WASHDC  
INFO SECSTATE WASHDC 5806

UNCLAS WARSAW 5333

COMMERCE FOR BEWT/TDAD

EO 11652N/A  
TAGS: BEXP, PL  
SUBJ: TRADE OPPORTUNITIES- POLISH ROAD AND BRIDGE RESEARCH  
INSTITUTE

1. DURING THE POZNAN FAIR, THE TDC DIRECTOR RECEIVED A BRIEF VISIT FROM THREE REPRESENTATIVES OF THE POLISH ROAD AND BRIDGE RESEARCH INSTITUTE, INCLUDING THE DIRECTOR, MR. ANDRZEJ JAROMINIAK.

2. AMONG OTHER THINGS DISCUSSED, MR. JAROMINIAK SAID THE INSTITUTE HAD NOT HEARD FROM THREE US FIRMS WHOM THE INSTITUTE HAD CONTACTED IN FEBRUARY REGARDING THE PURCHASE OF SOME ITEMS FOR WHICH FUNDS MAY ONLY BE AVAILABLE THIS YEAR. HE ASKED FOR OUR HELP IN CHECKING TO SEE IF THESE FIRMS HAD RECEIVED THE INSTITUTE'S LETTERS AND IF THESE FIRMS INTEND TO PROVIDE QUOTATIONS.

3. THE THREE FIRMS, AND THE PRODUCTS IN QUESTION, ARE:

A. KENICS CORPORATION  
KENICS PARK N.O.  
ANDOVER, MASS 01845  
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STATIC MIXER

B. US ELECTRICAL MOTOR DIVISION  
EMERSON ELECTRIC CO.  
MOLD GATE LANE  
MILFORD, CONN 06460

PUMPS AND ELECTRICAL VALVES

C. BALDOR ELECTRIC CO.  
FORT SMITH, ARK. 72901

PUMPS AND ELECTRICAL VALVES

4. WE REGRET WE CANNOT PROVIDE ANY ADDITIONAL  
DETAILS ON THE PRODUCTS IN QUESTION NOW. IF IT TURNS  
OUT THE ABOVE FIRMS ARE NOT GOING TO RESPONSE TO THE IN-  
QUIRY, WE WILL TRY TO GET MORE INFORMATION SO THAT USDOC  
CAN PUBLICIZE A MORE GENERAL TRADE OPPORTUNITY TO OTHER  
POTENTIALLY INTERESTED COMPANIES.

5. WE WILL BE GLAD TO PASS TO THE INSTITUTE ANY  
INFORMATION RESULTING FROM THESE CONTACTS.  
SCHAUFEL

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
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**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
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**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
EO Systematic Review  
20 Mar 2014  
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